

Discretionary monthly performance report

October 2022

| | | Annualised returns (returns less than 1 year are not annualised) | | | | | | | | Calendar year returns | | | | | |
|--------------------------------|---------|--|---------|---------|---------|---------|-----------------|------------------------------|--------|-----------------------|---------|--------|--------------|--|--|
| | 1 month | 3 months | YTD | 1 year | 3 years | 5 years | Since inception | Cum. return ²⁸ | 2021 | 2020 | 2019 | 2018 | 2017 | | |
| | | | | | GBP | | | | | | | | . | | |
| Defensive ¹ | 1.00% | -6.34% | -13.71% | -13.07% | -1.85% | -0.08% | 2.91% | 36.17% | 3.66% | 4.47% | 9.95% | -3.92% | 6.31% | | |
| Cautious Balanced ² | 0.95% | -5.96% | -13.76% | -12.82% | -0.29% | 1.20% | 5.10% | 94.86% | 6.65% | 5.75% | 12.75% | -4.13% | 8.58% | | |
| Balanced ³ | 1.26% | -5.19% | -12.94% | -11.51% | 2.01% | 2.57% | 6.36% | 128.73% | 10.81% | 7.13% | 14.90% | -5.54% | 10.57% | | |
| Growth ⁴ | 1.88% | -5.16% | -14.05% | -12.46% | 2.95% | 3.30% | 7.76% | 172.51% | 13.81% | 7.61% | 17.63% | -6.30% | 13.12% | | |
| High Growth⁵ | 1.71% | -5.09% | -15.06% | -13.43% | 3.13% | 3.61% | 9.52% | 153.92% | 14.87% | 7.65% | 20.27% | -7.03% | 14.86% | | |
| | | | | | USD | | | | | | | | | | |
| Defensive ⁶ | 1.63% | -6.22% | -18.08% | -18.08% | -0.63% | 1.16% | 2.33% | 20.45% | 5.29% | 11.81% | 12.94% | -4.06% | 10.36% | | |
| Cautious Balanced ⁸ | 3.02% | -6.84% | -20.39% | -20.53% | 0.77% | 2.25% | 3.97% | 46.62% | 8.75% | 14.61% | 16.73% | -5.40% | 13.84% | | |
| Balanced ⁹ | 4.40% | -7.06% | -23.50% | -24.37% | 1.28% | 2.64% | 4.69% | 56.87% | 11.84% | 16.66% | 20.04% | -7.06% | 16.92% | | |
| Growth ¹⁰ | 5.56% | -7.41% | -25.58% | -26.56% | 2.37% | 3.52% | 6.12% | 79.26% | 14.33% | 19.60% | 23.92% | -8.39% | 20.73% | | |
| | | | | | EUR | | | | | | | | | | |
| Defensive ⁷ | 1.24% | -5.38% | -15.09% | -14.66% | -1.18% | 0.10% | 1.07% | 7.76% | 6.40% | 5.24% | 11.50% | -4.84% | 4.91% | | |
| Cautious Balanced ⁸ | 2.64% | -5.56% | -16.06% | -15.43% | 0.35% | 1.46% | 3.46% | 39.68% | 10.41% | 6.57% | 15.60% | -5.88% | 7.07% | | |
| Balanced ⁹ | 3.80% | -5.22% | -17.68% | -16.60% | 1.74% | 2.53% | 4.72% | 57.35% | 15.37% | 7.19% | 19.65% | -7.03% | 8.63% | | |
| Growth ¹⁰ | 4.64% | -5.31% | -18.57% | -17.23% | 3.12% | 3.70% | 6.45% | 84.89% | 19.87% | 7.47% | 23.94% | -7.96% | 10.52% | | |
| | | | | | GBP | | | | | | | | | | |
| Corporate Bond ¹¹ | 3.29% | -7.18% | -14.10% | -13.96% | -3.41% | -0.81% | 4.72% | 98.11% | -0.07% | 3.82% | 8.83% | -1.97% | 7.86% | | |
| Direct Equity ¹² | 3.13% | -3.76% | -12.62% | -7.82% | 0.63% | 1.43% | 7.34% | 127.05% | 18.31% | -6.83% | 19.43% | -6.90% | 12.94% | | |
| Strategic Income ¹³ | 3.35% | -5.91% | -13.37% | -10.92% | -1.47% | -0.22% | 3.86% | 41.02% | 7.64% | 0.06% | 14.52% | -8.41% | 12.31% | | |
| | 0.070/ | 5,000/ | 10.500/ | 10.750/ | USD | 0.400/ | 0.000/ | 10.010/ | 0.500/ | 15.07 | 44 5407 | 0.400/ | 0.050/ | | |
| Corporate Bond ¹⁴ | -0.27% | -6.29% | -13.76% | -13.76% | -2.78% | -0.13% | 3.09% | 42.31% | 0.50% | 4.74% | 11.51% | -2.40% | 8.86% | | |
| Direct Equity ¹⁵ | 6.07% | -7.31% | -23.33% | -20.37% | -1.09% | 2.46% | 6.88% | 116.16% | 13.36% | 5.84% | 22.71% | -4.27% | 25.75% | | |
| Strategic Income ¹⁶ | 2.64% | -7.05% | -19.61% | -17.75% | -2.52% | 1.19% | 3.08% | 30.78% | 6.83% | 3.62% | 18.59% | -2.41% | 18.63% | | |

 $Source: Returns\ calculated\ using\ ZephyrStyleADVISOR$

^{*}Returns are presented net of underlying fund charges but gross of Brooks Macdonald's management fees

 $[\]hbox{**Returns are presented net of Brooks\,Macdonald's management fees and trading charges}$



Comparative indices

October 2022

| | Annualised returns (returns less than 1 year are not annualised) | | | | | | | | Calendar year returns | | | | | | |
|---|--|----------|----------|---------|---------------------|---------|--------------------|------------------------------|-----------------------|---------|--------|--------|--------|--|--|
| | 1 month | 3 months | YTD | 1 year | 3 years | 5 years | Since inception | Cum. return ²⁸ | 2021 | 2020 | 2019 | 2018 | 2017 | | |
| GBP | | | | | | | | | | | | | | | |
| ARC £ Cautious PCI ¹⁷ | 1.10% | -3.47% | -8.39% | -7.58% | 0.36% | 0.82% | N/A | N/A | 4.22% | 4.19% | 8.06% | -3.62% | 4.47% | | |
| ARC £ Balanced PCI ¹⁸ | 1.20% | -3.97% | -10.07% | -8.90% | 1.20% | 1.56% | N/A | N/A | 7.63% | 4.31% | 11.75% | -5.09% | 6.68% | | |
| ARC £ Steady Growth PCI ¹⁹ | 1.30% | -4.44% | -11.39% | -9.95% | 1.91% | 2.32% | N/A | N/A | 10.24% | 4.57% | 14.99% | -5.64% | 9.41% | | |
| ARC £ Equity Risk PCI ²⁰ | 1.50% | -4.74% | -12.70% | -11.25% | 2.78% | 3.03% | N/A | N/A | 12.31% | 5.82% | 18.05% | -6.49% | 11.39% | | |
| MPI £ Low Risk Index ²¹ | 0.50% | -5.02% | -11.03% | -10.15% | -1.08% | 0.23% | N/A | N/A | 4.42% | 2.68% | 9.28% | -3.54% | 5.14% | | |
| MPI £ Medium Risk Index ²² | 0.61% | -4.65% | -10.98% | -9.72% | 1.31% | 1.89% | N/A | N/A | 8.91% | 4.36% | 12.85% | -4.67% | 7.73% | | |
| MPI £ High Risk Index ²³ | 0.63% | -4.92% | -12.94% | -11.28% | 2.54% | 3.01% | N/A | N/A | 12.94% | 5.55% | 16.62% | -5.17% | 10.11% | | |
| | 0.000/ | 4.540/ | 10 = 10/ | 10.100/ | USD | 0.000/ | 27/2 | 27/2 | 0.400/ | 5.000/ | 0.710/ | 0.000/ | 5.0407 | | |
| ARC \$ Cautious PCI ¹⁷ | 0.90% | -4.61% | -12.54% | -12.43% | -1.19% | 0.29% | N/A | N/A | 2.42% | 6.29% | 9.54% | -3.28% | 6.21% | | |
| ARC \$ Balanced PCI ¹⁸ | 2.50% | -5.78% | -16.67% | -16.25% | 0.10% | 1.26% | N/A | N/A | 6.81% | 9.64% | 14.08% | -5.71% | 10.69% | | |
| ARC \$ Steady Growth PCI ¹⁹ | 3.50% | -6.89% | -19.34% | -18.63% | 1.50% | 2.43% | N/A | N/A | 10.93% | 12.40% | 17.86% | -6.80% | 14.96% | | |
| ARC \$ Equity Risk PCI ²⁰ | 4.80% | -7.91% | -22.16% | -21.24% | 2.16% | 3.41% | N/A | N/A | 12.02% | 16.07% | 23.51% | -8.03% | 19.42% | | |
| MPI \$ Low Risk Index ²¹ | 0.91% | -5.77% | -14.27% | -13.99% | -1.49% | 0.36% | N/A | N/A | 3.98% | 5.34% | 11.53% | -3.36% | 6.91% | | |
| MPI \$ Medium Risk Index ²² | 1.90% | -6.27% | -17.26% | -16.85% | 0.25% | 1.59% | N/A | N/A | 8.26% | 8.82% | 15.72% | -5.64% | 11.82% | | |
| MPI \$ High Risk Index ²³ | 2.94% | -8.00% | -22.05% | -21.38% | 1.34% EUR | 2.48% | N/A | N/A | 12.52% | 13.13% | 20.76% | -7.74% | 17.44% | | |
| ARC € Cautious PCI¹7 | 1.00% | -4.11% | -10.84% | -10.40% | -1.07% | -0.60% | N/A | N/A | 5.16% | 2.21% | 7.69% | -5.63% | 3.50% | | |
| ARC € Balanced PCI ¹⁸ | 1.90% | -5.07% | -12.56% | -11.71% | 0.41% | 0.60% | N/A | N/A | 9.86% | 3.00% | 12.13% | -6.94% | 5.22% | | |
| ARC € Steady Growth PCI ¹⁹ | 3.20% | -5.13% | -13.61% | -11.92% | 3.11% | 2.90% | N/A | N/A | 16.71% | 4.72% | 17.74% | -7.08% | 6.36% | | |
| ARC € Equity Risk PCI ²⁰ | 4.70% | -5.32% | -14.00% | -11.90% | 5.04% | 4.65% | N/A | N/A | 22.55% | 4.70% | 22.40% | -7.01% | 7.94% | | |
| MPI € Low Risk Index ²¹ | 0.87% | -4.91% | -11.55% | -10.93% | -0.98% | 0.07% | N/A | N/A | 6.03% | 2.24% | 9.12% | -4.14% | 2.93% | | |
| MPI € Medium Risk Index ²² | 1.80% | -5.70% | -13.14% | -11.84% | 1.53% | 2.02% | N/A | N/A | 12.80% | 3.78% | 14.87% | -5.50% | 5.03% | | |
| MPI € High Risk Index ²³ | 2.71% | -5.93% | -14.10% | -12.11% | 2.96% | 3.18% | N/A | N/A | 18.63% | 2.92% | 18.96% | -6.09% | 7.13% | | |
| 3 | | 2.2.7. | | | GBP | | - 1, | | | | | | | | |
| Bloomberg GBP Corp 1-10Yr ²⁴ | 3.84% | -8.09% | -13.80% | -13.64% | -3.47% | -0.80% | N/A | N/A | -1.57% | 5.68% | 6.97% | -0.81% | 4.02% | | |
| MSCI UK Index ²⁵ | 2.80% | -3.61% | 1.45% | 4.26% | 3.22% | 2.87% | N/A | N/A | 19.59% | -13.23% | 16.37% | -8.82% | 11.71% | | |
| | | | | | USD | | | | | | | | | | |
| Bloomberg Inter Corp \$26 | -0.41% | -5.75% | -12.16% | -12.16% | -2.07% | 0.53% | N/A | N/A | -0.98% | 7.47% | 10.14% | -O.23% | 3.92% | | |
| MSCI World Index (\$) ²⁷ | 7.18% | -6.85% | -20.07% | -18.48% | 6.10% | 6.37% | N/A | N/A | 21.81% | 15.90% | 27.67% | -8.71% | 22.40% | | |

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- 1. Inception date February 2012.
- 2,3,4. Inception date June 2009. Returns prior to July 2012 are returns from the strategy run on the Skandia Investment Solutions Platform.
- 5. Inception date August 2012.
- 6. Inception date October 2014.
- 7. Inception date November 2015.
- 8, 9, 10. Inception date January 2013.
- 11. Inception date January 2008.
- 12. Inception date March 2011
- 13. Inception date September 2013.
- 14. Inception date April 2011.
- 15. Inception date March 2011
- 16. Inception date December 2013.
- 17. ARC Cautious PCI provided by Asset Risk Consultants. Returns for the last three months may represent estimates only.
- 18. ARC Balanced PCI provided by Asset Risk Consultants. Returns for the last three months may represent estimates only.
- $\underline{19}. ARC Steady Growth PCI provided by Asset Risk Consultants. Returns for the last three months may represent estimates only. \\$
- 20. ARC Equity Risk PCI provided by Asset Risk Consultants, Returns for the last three months may represent estimates only.

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- 23. MPI High Risk Index provided by MPI Indices. Returns for the last three months may represent estimates only.
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- 28. Cumulative return since inception.

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